EU NZ TRADE AGREEMENT







EU-NZ FTA COUNTRY FACTSHEET BELGIUM



Overview of benefits



Eliminates customs tariffs for Belgian exporters and importers



Improves market access for Belgian service providers



Protects distinct Belgian food and drink products



Enables opportunities for green Belgian firms and technology



Supports Belgian smalland medium-sized businesses to export



Creates opportunities for Belgium's digital firms to export their services



Enables Belgian firms to bid on **public contracts** in New Zealand



Facilitates Belgian investments into New **7ealand**





Trade in goods and services

Top-5 exported goods from Belgium to New Zealand

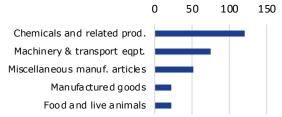


Figure 1: Top-5 exported goods in million Euros, 2023 (Source: <u>Eurostat</u>)

Top-5 exported services from Belgium to New Zealand

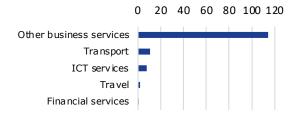


Figure 2: Top-5 exported services in million Euros, 2022 (Source: Eurostat)



Trade in goods

In 2023, Belgian goods exports to New Zealand totalled about €300 million, led by chemicals and related products, totalling over €120 million. This was followed by machinery and transport equipment (€75 million) and miscellaneous manufactured articles (€52 million). The EU-NZ FTA brings significant tariff eliminations, enhancing Belgian firms' competitiveness across these and other sectors.



Chemicals and related products

Medicinal and pharmaceutical products (€88 million) are the top exports. This is followed by chemical products (€12 million), including starches, insulin, and wheat gluten (€4 million); and plastics in non-primary forms (€4 million), dominated by plates, sheets, film, or foil.



Prior to the FTA, tariffs in this sector were as high as 5%, however, these have been eliminated, dropping to **0%** since the entry into force. For example, the tariff rate for hair preparations (HS 3305.90.00), previously 5%, is now 0%.



Machinery and transport equipment

General industrial equipment (€22 million) are the main exports, including pumps, fans, and centrifuges (€9 million). This is followed by industry-specific machinery (€19 million), mainly including harvesting and threshing machines (€11 million); and road vehicles (€17 million).



Prior to the FTA, tariffs in this sector were as high as 10%, however, these have been eliminated, dropping to 0% since the entry into force. For example, the tariff rate for crushing and grinding machines (HS 8474.20.00), previously 5%, is now 0%.



Miscellaneous manufactured articles

The main exports are orthopaedic appliances (€31 million). This is followed by professional and scientific control instruments (€6 million), including medical and surgical instruments (€4 million); and articles of **apparel & clothing accessories** (€2 million).



Prior to the FTA, tariffs in this sector were as high as 10%, however, these have been eliminated, dropping to **0%** since the entry into force. For example, the tariff rate for regulating or controlling instruments (HS 9032.89.00), previously 5%, is now 0%.







Trade in services

Belgian service exports amounted to €146 million in 2022. Of this, business services accounted for the largest share with €114 million, dominated by professional and business consulting services (€112 million).

The agreement facilitates easier access for Belgian firms to New Zealand's service market, ensuring a level playing field for Belgian service providers in sectors like telecommunications, financial services, and international maritime transport. Additionally, the FTA includes advanced provisions for the movement of business professionals, allowing Belgian firms to efficiently post managers or specialists and their families to subsidiaries in New Zealand.



Support framework for exporters

The FTA introduces a comprehensive regulatory framework designed to simplify export procedures and reduce compliance costs for Belgian firms. This includes streamlined customs processes and easy access to essential information. Central to this effort is the European Commission's Access2Markets platform, which provides detailed information and guidance on tariffs, rules of origin (Rules of Origin Self-Assessment Tool - ROSA), taxes, import procedures and formalities, product requirements, trade barriers, and trade flow statistics. The databases are restricted to users in the EU. EU companies' offices outside the EU can request access via this form.



Please visit the EU's **Access2Markets** platform for more information

Investment opportunities



Figure 3: Belgian FDI stock in New Zealand, 2022 (Source: Eurostat)

In 2022, Belgium's foreign direct investment (FDI) stock in New Zealand amounted to €108 million, with the service sector being the primary area for investment activities. Currently, a small number of Belgian subsidiaries are active in New Zealand.

The FTA lays the groundwork for increased Belgian investment in New Zealand, particularly in sectors such as

- pharmaceuticals
- agricultural technology
- chemical industry

aligning with Belgium's investment strengths.

Belgian investment in New Zealand is poised for growth, supported by a favourable investment climate and shared priorities in sustainability and innovation. Under the FTA, the investment screening threshold has been doubled to NZD 200 million (~€110 million). This adjustment impacts Belgian investors planning to acquire significant business assets in New Zealand. Guidance on the overseas investment regime in New Zealand is available from the Overseas Investment Office. More information on investing in New Zealand can be found on the New Zealand Trade and Enterprise website.

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Agriculture & Geographical Indications

Belgium's combined exports of food and beverages to New Zealand ranked fourth among its export sectors in bilateral trade for 2023, totalling about €25 million. Amongst the leading commodities were vegetables and fruit (€9 million), followed by chocolate and other preparations containing cocoa (€5 million), and non-alcoholic beverages (€3 million).

The FTA ensures robust protection for 13 Belgian food and drink items in New Zealand, guarding against counterfeit goods and securing marketing for authentic products with their traditional names. The agreement also includes provisions to potentially expand the list of protected geographical indications (GIs), bolstering the safeguard of Europe's culinary and cultural legacy. All EU GIs protected in New Zealand can be accessed through New Zealand's Intellectual Property Office.

Protected **Belgian items** include, among others:



Wines: Crémant de Wallonie, Hagelandse wijn, Vlaamse landwijn



Spirits: Balegemse jenever (grain spirit), Hasseltse jenever (grain spirit)

Public procurement

The FTA unlocks new opportunities for Belgian firms within New Zealand's public procurement sector, offering several key benefits:

- Expanded market access: Belgian firms now have broader access to New Zealand's procurement, extending beyond WTO limits to include all entities governed by New Zealand Procurement Rules.
- Equal footing with local firms: The FTA levels the playing field, allowing Belgian companies to compete on **equal terms** with local firms, especially in globally competitive sectors.
- Access to key sectors: Belgian businesses gain entry to transport and infrastructure projects, notably those funded by the New Zealand Transport Agency and Auckland Transport, enhancing prospects in engineering and technology.

More information on public procurement can be accessed via New Zealand Government Procurement. Furthermore, New Zealand's Marketplace platform allows EU firms to register their interest in providing Software as a Service (SaaS), consultancy, managed services, and enterprise software to the government.

Key contacts & additional information

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