EU NZ TRADE AGREEMENT





EU-NZ FTA COUNTRY FACTSHEET HUNGARY



Overview of benefits



Eliminates customs tariffs for Hungarian exporters and importers



Improves market access for Hungarian service providers



Protects distinct **Hungarian** food and drink products



Enables opportunities for green Hungarian firms and technology



Supports Hungarian small- and medium-sized businesses to export



Creates opportunities for Hungary's digital firms to export their services



Enables Hungarian firms to bid on public contracts in New Zealand



Facilitates Hungarian investments into New **7ealand**





Trade in goods and services

Top-5 exported goods from Hungary to New Zealand

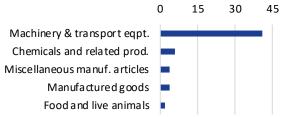


Figure 1: Top-5 exported goods in million Euros, 2023 (Source: <u>Eurostat</u>)

Top exported services from Hungary to New Zealand

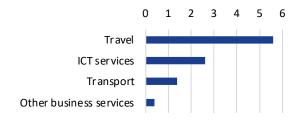


Figure 2: Top exported services in million Euros, 2022 (Source: Eurostat)



Trade in goods

In 2023, Hungarian goods exports to New Zealand exceeded €57 million, led by machinery and transport equipment, totalling over €40 million. This was followed by chemicals and related products (€6 million) and miscellaneous manufactured articles (€4 million). The EU-NZ FTA brings significant tariff eliminations, enhancing Hungarian firms' competitiveness across these and other sectors.



Machinery and transport equipment

Road vehicles (€31 million) are the main export for machinery and transport equipment, followed by general industrial machinery (€4 million), such as pumps, fans, and centrifuges (€3 million); and office machinery and automated data processing equipment (€3 million).



Prior to the FTA, tariffs in this sector were as high as 10%, however, these have been eliminated, dropping to **0%** since the entry into force. For example, the tariff rate for centrifuges for filtering liquids (HS 8421.21.00), of previously 5%, is now 0%.



Chemicals and related products

For chemicals and related products, **medicinal and pharmaceutical products** (€4 million) are the top exports. This is followed by **chemical materials and products** (€1.6 million), such as disinfectants, etc. (€1.3 million); and essential oils, perfume, and cleaning preparations (€0.4 million).



Prior to the FTA, tariffs in this sector were as high as 5%, however, these have been eliminated, dropping to 0% since the entry into force. For example, the tariff rate for pharmaceutical appliances (e.g., ostomy use) (HS 3006.91.00), of previously 5%, is now 0%.



Miscellaneous manufactured articles

The main exports in this category are miscellaneous articles (€1.7 million), including plastic-based items (€1 million), followed by professional and scientific control instruments (€1 million), mainly including syringes, needles, catheters, etc. (€0.7 million); and **lighting appliances** (€0.9 million).



Prior to the FTA, tariffs in this sector were as high as 10%, however, these have been eliminated, dropping to 0% since the entry into force. For example, the tariff rate for fittings for furniture, coachwork, etc. (HS 3926.30.00), of previously 5%, is now 0%.

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Trade in services

Hungarian service exports amounted to €11 million in 2022. Of this, travel-related services accounted for the largest share with €5.6 million.

The agreement facilitates easier access for Hungarian firms to New Zealand's service market, ensuring a level playing field for Hungarian service providers in sectors such as information and telecommunications and financial services. Additionally, the FTA includes advanced provisions for the movement of business professionals, allowing Hungarian firms to efficiently post managers or specialists and their families to subsidiaries in New Zealand.



Support framework for exporters

The FTA introduces a comprehensive regulatory framework designed to simplify export procedures and reduce compliance costs for Hungarian firms. This includes streamlined customs processes and easy access to essential information. Central to this effort is the European Commission's Access2Markets platform, which provides detailed information and guidance on tariffs, rules of origin (Rules of Origin Self-Assessment Tool - ROSA), taxes, import procedures and formalities, product requirements, trade barriers, and trade flow statistics. The databases are restricted to users in the EU. EU companies' offices outside the EU can request access via this form.



Please visit the EU's **Access2Markets** platform for more information

Investment opportunities



New Zealand is currently an untapped market for Hungarian investors, despite a steady increase in overall outward foreign investment.

The FTA lays the groundwork for increased Hungarian investment in New Zealand, particularly in sectors such as

- mining and quarrying
- financial services and consulting
- vehicle production and related services

aligning with Hungary's investment strengths.

Figure 3: Investment opportunities for Hungarian firms and investors

Hungarian investment in New Zealand is poised for growth, supported by a favourable investment climate and shared priorities in sustainability and innovation. Under the FTA, the investment screening threshold has been doubled to NZD 200 million (~€110 million). This adjustment impacts Hungarian investors planning to acquire significant business assets in New Zealand. Guidance on the overseas investment regime in New Zealand is available from the Overseas Investment Office. More information on investing in New Zealand can be found on the New Zealand Trade and Enterprise website.







Agriculture & Geographical Indications

Hungary's exports of food and beverages to New Zealand ranked fifth among its export sectors in bilateral trade for 2023, totalling about €1.8 million.

The FTA ensures robust protection for 48 Hungarian food and drink items in New Zealand, guarding against counterfeit goods and securing marketing for authentic products with their traditional names. The agreement also includes provisions to potentially expand the list of protected geographical indications (GIs), bolstering the safeguard of Europe's culinary and cultural legacy. All EU GIs protected in New Zealand can be accessed through New Zealand's Intellectual Property Office.

Protected **Hungarian items** include, among others:



Wines: Tokaji wines, Egri wines, Szekszárdi wines



Spirits: Békési Szilvapálinka (plum brandy), Szabolcsi Almapálinka (apple brandy)



Food items: Szegedi paprika (ground paprika)

Public procurement

The FTA unlocks new opportunities for Hungarian firms within New Zealand's public procurement sector, offering several key benefits:

- Expanded market access: Hungarian firms now have broader access to New Zealand's procurement, extending beyond WTO limits to include all entities governed by New Zealand Procurement Rules.
- Equal footing with local firms: The FTA levels the playing field, allowing Hungarian companies to compete on equal terms with local firms, especially in globally competitive sectors.
- Access to key sectors: Hungarian businesses gain entry to transport and infrastructure projects, notably those funded by the New Zealand Transport Agency and Auckland Transport, enhancing prospects in engineering and technology.

More information on public procurement can be accessed via New Zealand Government Procurement. Furthermore, New Zealand's Marketplace platform allows EU firms to register their interest in providing Software as a Service (SaaS), consultancy, managed services, and enterprise software to the government.

Key contacts & additional information

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Enterprise Europe Network

Link to website: een.ec.europa.eu/ Local contact points: een.ec.europa.eu/localcontact-points/hu

New Zealand Europe Business Council

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