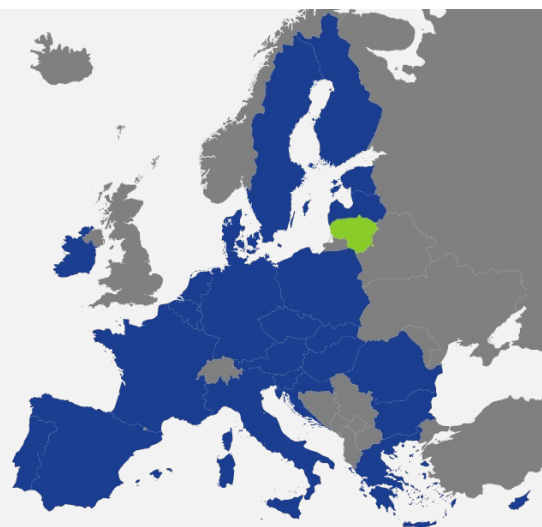


## EU-NZ FTA COUNTRY FACTSHEET LITHUANIA



### Overview of benefits



Eliminates **customs tariffs** for Lithuanian exporters and importers



Improves **market access** for Lithuanian service providers



Protects **distinct Lithuanian** food and drink products



Enables opportunities for **green** Lithuanian firms and **technology**



Supports Lithuanian **small- and medium-sized businesses** to export



Creates opportunities for Lithuanian **digital firms** to export their services



Enables Lithuanian firms to bid on **public contracts** in New Zealand



Facilitates Lithuanian **investments** into New Zealand

## Trade in goods and services

Top-5 exported goods from Lithuania to New Zealand

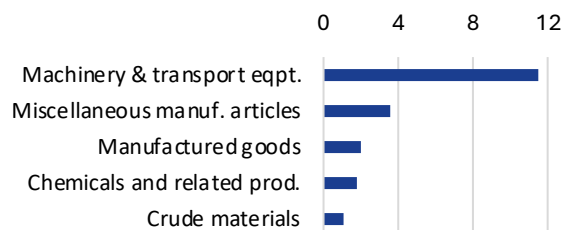


Figure 1: Top-5 exported goods in million Euros, 2023  
(Source: [Eurostat](#))

Top-5 exported services from Lithuania to New Zealand

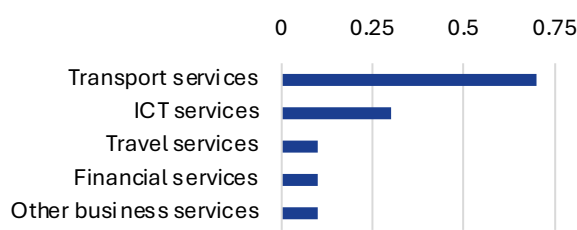


Figure 2: Top-5 exported services in million Euros, 2022  
(Source: [Eurostat](#))



### Trade in goods

In 2023, Lithuanian goods exports to New Zealand exceeded **€21.5 million**, led by **machinery and transport equipment**, totalling €11.5 million. This was followed by **miscellaneous manufactured articles** (€3.6 million) and **manufactured goods** (€2 million). The EU-NZ FTA brings **significant tariff eliminations**, enhancing Lithuanian firms' competitiveness across these and other sectors.



### Machinery and transport equipment

**Power-generating machinery** (€6.9 million) are the main exports, mainly including reaction engines (turbojets) (€6.4 million). This is followed by **road vehicles** (€1.8 million) and **electrical equipment** (€1.1 million), mainly including equipment for vehicles (€0.9 million).



Prior to the FTA, tariffs in this sector were **as high as 10%**, however, these have been **eliminated**, dropping to **0%** since the entry into force. For example, the tariff rate for lighting or visual signalling equipment (HS 8512.20.00), previously 5%, is now 0%.



### Miscellaneous manufactured articles

**Professional and scientific instruments** (€2.4 million) are the main exports, including optical telescopes (€1.3 million). This is followed by **apparel & clothing articles** (€0.7 million) and **furniture and parts thereof** (€0.1 million).



Prior to the FTA, tariffs in this sector were **as high as 10%**, however, these have been **eliminated**, dropping to **0%** since the entry into force. For example, the tariff rate for liquid calibrating meters (HS 9028.20.00), previously 5%, is now 0%.



### Manufactured goods

The main exports in this category are **textile yarn and fabrics** (€0.9 million), including twine, cordage, rope, and cable manufactures (€0.4 million). This is followed by **manufactures of metals** (€0.5 million) and **wood manufactures** (€0.2 million), such as window frames (€0.1 million).



Prior to the FTA, tariffs in this sector were **as high as 10%**, however, these have been **eliminated**, dropping to **0%** since the entry into force. For example, the tariff rate for articles of asphalt or of similar material in rolls (HS 6807.10.00), previously 5%, is now 0%.



## Trade in services

Lithuanian service exports amounted to **€1.4 million** in 2022. Of this, the **transport sector** accounted for the largest share with €0.7 million, dominated by **sea transport** (€0.6 million).

The agreement facilitates **easier access** for Lithuanian firms to New Zealand's service market, ensuring a **level playing field** for Lithuanian service providers in sectors like **telecommunications, financial services, and international maritime transport**. Additionally, the FTA includes advanced provisions for the **movement of business professionals**, allowing Lithuanian firms to efficiently post managers or specialists and their **families** to subsidiaries in New Zealand.



## Support framework for exporters

The FTA introduces a comprehensive regulatory framework designed to simplify export procedures and reduce compliance costs for Lithuanian firms. This includes **streamlined customs processes** and **easy access to essential information**. Central to this effort is the European Commission's **Access2Markets** platform, which provides detailed information and guidance on **tariffs, rules of origin** ([Rules of Origin Self-Assessment Tool - ROSA](#)), **taxes, import procedures and formalities, product requirements, trade barriers, and trade flow statistics**. The databases are restricted to users in the EU. EU companies' offices outside the EU can request access via this [form](#).



Please visit the EU's **Access2Markets** platform for more information

## Investment opportunities



New Zealand is an untapped market for Lithuanian investors.

The FTA lays the groundwork for increased Lithuanian investment in New Zealand, particularly in sectors such as

- **transportation and logistics**
- **renewable energy**
- **financial technology and services**

aligning with Lithuania's investment strengths.

Figure 3: Investment opportunities for Lithuanian firms and investors

Lithuanian investment in New Zealand is poised for growth, supported by a **favourable investment climate** and shared priorities in **sustainability and innovation**. Under the FTA, the investment screening threshold has been doubled to **NZD 200 million (~€110 million)**. This adjustment impacts Lithuanian investors planning to **acquire significant business assets** in New Zealand. Guidance on the overseas investment regime in New Zealand is available from the [Overseas Investment Office](#). More information on investing in New Zealand can be found on the [New Zealand Trade and Enterprise website](#).

## Agriculture & Geographical Indications

Lithuania's combined exports of food and beverages to New Zealand ranked fifth among its export sectors in bilateral trade for 2023, totalling about **€1.3 million**. The leading commodities were **dairy products** (€0.9 million), including ice cream & other edible ice (€0.5 million); followed by **alcoholic beverages** (€0.2 million), such as beer made from malt (€0.1 million).

The FTA ensures **robust protection** for **7 Lithuanian spirits** in New Zealand, **guarding against counterfeit** goods and securing marketing for authentic products with their traditional names. The agreement also includes provisions to potentially **expand the list of protected geographical indications (GIs)**, bolstering the safeguard of Europe's culinary and cultural legacy. All EU GIs protected in New Zealand can be accessed through [New Zealand's Intellectual Property Office](#).

Protected **Lithuanian items** include, among others:



**Spirits:** Originali lietuviška degtinė (vodka), Samanė (moonshine spirit), Trejos devynieros (herbal liqueur)

## Public procurement

The FTA unlocks new opportunities for Lithuanian firms within New Zealand's public procurement sector, offering several key benefits:

- **Expanded market access:** Lithuanian firms now have **broader access** to New Zealand's procurement, extending beyond WTO limits to include all entities governed by New Zealand Procurement Rules.
- **Equal footing with local firms:** The FTA levels the playing field, allowing Lithuanian companies to **compete on equal terms** with local firms, especially in globally competitive sectors.
- **Access to key sectors:** Lithuanian businesses gain entry to **transport and infrastructure** projects, notably those funded by the New Zealand Transport Agency and Auckland Transport, enhancing prospects in engineering and technology.

More information on public procurement can be accessed via [New Zealand Government Procurement](#). Furthermore, New Zealand's [Marketplace platform](#) allows EU firms to register their interest in providing Software as a Service (SaaS), consultancy, managed services, and enterprise software to the government.

## Key contacts & additional information

### Embassy of the Republic of Lithuania

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P: +61 48 434 4338  
W: [au.mfa.lt/en](http://au.mfa.lt/en)

### Association of Lithuanian Chambers of Commerce

E: [info@chambers.lt](mailto:info@chambers.lt)  
W: [chambers.lt/en/](http://chambers.lt/en/)

### Enterprise Europe Network

Link to website:  
[een.ec.europa.eu/](http://een.ec.europa.eu/)  
Local contact points:  
[een.ec.europa.eu/local-contact-points/lt](http://een.ec.europa.eu/local-contact-points/lt)

### New Zealand Europe Business Council

E: [info@nzebc.org.nz](mailto:info@nzebc.org.nz)  
W: [nzebc.org.nz/](http://nzebc.org.nz/)

Please refer to the [EU-NZ FTA SME Guide](#) for more information