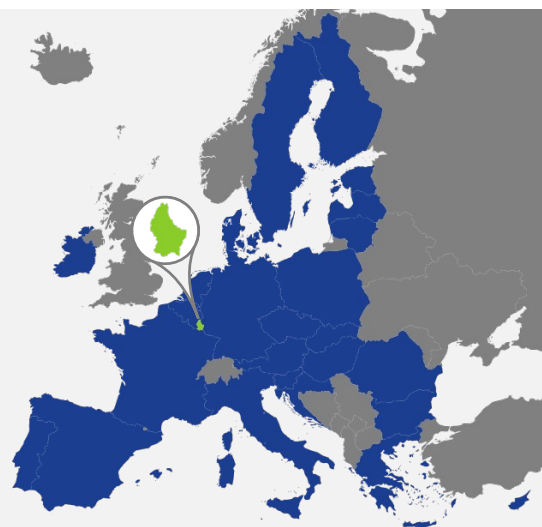


# EU-NZ FTA

## COUNTRY FACTSHEET

### LUXEMBOURG



## Overview of benefits



Eliminates **customs tariffs** for Luxembourg exporters and importers



Improves **market access** for Luxembourg service providers



Protects **distinct Luxembourg** food and drink products



Enables opportunities for **green** Luxembourg firms and **technology**



Supports Luxembourg **small- and medium-sized businesses** to export



Creates opportunities for Luxembourg **digital firms** to export their services



Enables Luxembourg firms to bid on **public contracts** in New Zealand



Facilitates Luxembourg **investments** into New Zealand

## Trade in goods and services

Top-5 exported goods from Luxembourg to New Zealand

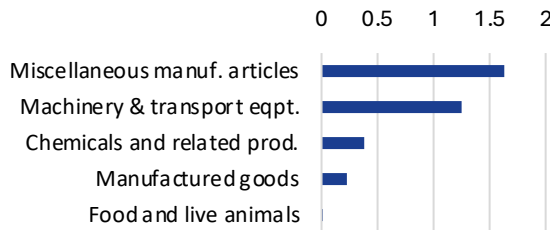


Figure 1: Top-5 exported goods in million Euros, 2023  
(Source: [Eurostat](#))

Top exported services from Luxembourg to New Zealand

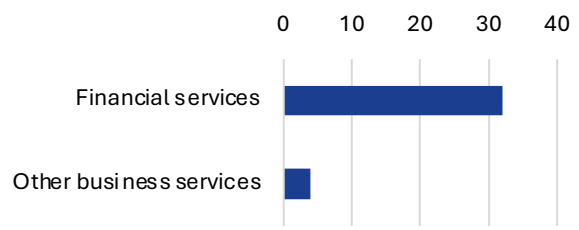


Figure 2: Top exported services in million Euros, 2022  
(Source: [Eurostat](#))



### Trade in goods

In 2023, Luxembourg goods exports to New Zealand amounted to **€3.5 million**, led by **miscellaneous manufactured articles**, totalling €1.6 million. This was followed by **machinery and transport equipment** (€1.2 million) and **chemicals and related products** (€0.4 million). The EU-NZ FTA brings **significant tariff eliminations**, enhancing Luxembourg firms' competitiveness across these and other sectors.



#### Miscellaneous manufactured articles

**Miscellaneous articles** (€1.5 million) are the main exports, mainly including floor coverings of plastic (€1.4 million). This is followed by **professional and scientific instruments** (€0.1 million), dominated by measuring instruments; and **apparel and clothing articles** (€10 thousand).



Prior to the FTA, tariffs in this sector were **as high as 10%**, however, these have been **eliminated**, dropping to **0%** since the entry into force. For example, the tariff rate for automated regulating instruments (HS 9032.89.00), previously 5%, is now 0%.



#### Machinery and transport equipment

**Industry-specific machinery** (€0.7 million) are the main exports, mainly including parts for lamp assembling machinery (€0.5 million). This is followed by **industrial equipment** (€0.3 million), such as valves for transmissions (€0.1 million); and **road vehicles** (€0.1 million).



Prior to the FTA, tariffs in this sector were **as high as 10%**, however, these have been **eliminated**, dropping to **0%** since the entry into force. For example, the tariff rate for mixing and processing machines and appliances (HS 8479.82.00), previously 5%, is now 0%.



#### Chemicals and related products

For chemicals and related products, **plastics in non-primary forms** (€0.4 million) are the top exports, mainly including plates, sheets, film, or foil (€0.3 million).



Prior to the FTA, tariffs in this sector were **as high as 5%**, however, these have been **eliminated**, dropping to **0%** since the entry into force. For example, the tariff rate for printing ink (HS 3215.19.00), previously 5%, is now 0%.



## Trade in services

Luxembourg service exports amounted to **€43 million** in 2022. Of this, the **financial sector** accounted for the largest share with €32 million.

The agreement facilitates **easier access** for Luxembourg firms to New Zealand's service market, ensuring a **level playing field** for Luxembourg service providers in sectors like **telecommunications, financial services, and international maritime transport**. Additionally, the FTA includes advanced provisions for the **movement of business professionals**, allowing Luxembourg firms to efficiently post managers or specialists and their **families** to subsidiaries in New Zealand.



## Support framework for exporters

The FTA introduces a comprehensive regulatory framework designed to simplify export procedures and reduce compliance costs for Luxembourg firms. This includes **streamlined customs processes** and **easy access to essential information**. Central to this effort is the European Commission's **Access2Markets** platform, which provides detailed information and guidance on **tariffs, rules of origin** ([Rules of Origin Self-Assessment Tool - ROSA](#)), **taxes, import procedures and formalities, product requirements, trade barriers, and trade flow statistics**. The databases are restricted to users in the EU. EU companies' offices outside the EU can request access via this [form](#).



Please visit the EU's **Access2Markets** platform for more information

## Investment opportunities

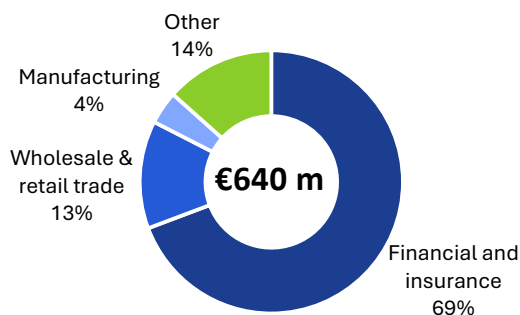


Figure 3: Luxembourg FDI stock in New Zealand, 2022  
(Source: [Eurostat](#))

In 2022, Luxembourg's foreign direct investment (FDI) stock in New Zealand amounted to **€640 million**, with the financial sector being the primary area for investment activities.

The FTA lays the groundwork for increased Luxembourg investment in New Zealand, particularly in sectors such as

- **financial services**
- **wholesale & retail trade**
- **information and communication technology**

aligning with Luxembourg's investment strengths.

Luxembourg investment in New Zealand is poised for growth, supported by a **favourable investment climate** and shared priorities in **sustainability and innovation**. Under the FTA, the investment screening threshold has been doubled to **NZD 200 million (~€110 million)**. This adjustment impacts Luxembourg investors planning to **acquire significant business assets** in New Zealand. Guidance on the overseas investment regime in New Zealand is available from the [Overseas Investment Office](#). More information on investing in New Zealand can be found on the [New Zealand Trade and Enterprise website](#).

## Agriculture & Geographical Indications

Luxembourg's exports of food and beverages to New Zealand ranked fifth among its export sectors in bilateral trade for 2023. The leading commodities were non-specified food preparations.

The FTA ensures **robust protection** for **one Luxembourg wine** in New Zealand, **guarding against counterfeit** goods and securing marketing for authentic products with their traditional names. The agreement also includes provisions to potentially **expand the list of protected geographical indications (GIs)**, bolstering the safeguard of Europe's culinary and cultural legacy. All EU GIs protected in New Zealand can be accessed through [New Zealand's Intellectual Property Office](#).

Protected **Luxembourg items** include:



**Wines:** Moselle Luxembourgeoise

## Public procurement

The FTA unlocks new opportunities for Luxembourg firms within New Zealand's public procurement sector, offering several key benefits:

- **Expanded market access:** Luxembourg firms now have **broader access** to New Zealand's procurement, extending beyond WTO limits to include all entities governed by New Zealand Procurement Rules.
- **Equal footing with local firms:** The FTA levels the playing field, allowing Luxembourg companies to **compete on equal terms** with local firms, especially in globally competitive sectors.
- **Access to key sectors:** Luxembourg businesses gain entry to **transport and infrastructure** projects, notably those funded by the New Zealand Transport Agency and Auckland Transport, enhancing prospects in engineering and technology.

More information on public procurement can be accessed via [New Zealand Government Procurement](#). Furthermore, New Zealand's [Marketplace platform](#) allows EU firms to register their interest in providing Software as a Service (SaaS), consultancy, managed services, and enterprise software to the government.

## Key contacts & additional information

**Consulate for the Grand Duchy of Luxembourg in Auckland**

E: [hclgaspar@gmail.com](mailto:hclgaspar@gmail.com)

**in Wanaka**

E: [wanaka@consul-hon.lu](mailto:wanaka@consul-hon.lu)

**Chamber of Commerce Luxembourg**

E: [chamcom@cc.lu](mailto:chamcom@cc.lu)

W: [cc.lu/en/](http://cc.lu/en/)

**Enterprise Europe Network**

Link to website:

[een.ec.europa.eu/](http://een.ec.europa.eu/)

Local contact points:

[een.ec.europa.eu/local-contact-points/lu](http://een.ec.europa.eu/local-contact-points/lu)

**New Zealand Europe Business Council**

E: [info@nzebc.org.nz](mailto:info@nzebc.org.nz)

W: [nzebc.org.nz/](http://nzebc.org.nz/)

Please refer to the [EU-NZ FTA SME Guide](#) for more information